KidStufff

The Activity Planning Solution Every Parent Has Been Dreaming About



to Find, Book & Manage

activities for your kids in the Baltic and Nordic countries



Our team

HEITI KENDER

Co-founder
Parent
Author of FOFEFA
www.fofefa.com

JULIAN KALJUVEE

Co-founder

Parent

Co-founder of BONDORA

www.bondora.com

KELLI PIKSAR

Finnish market expert Sales

ANNIKA JAANIKS

CEO Parent

Our team





The parent whose wish is to:

one place

* Find age-appropriate activities for kids/the entire family
* Waste no time searching the internet * Get all the info from



The provider whose wish is to:

- * Offer activities for kids/the entire family
- * Be easily found
- * Manage booking system effortlessly
- * Avoid spending crazy money on ads that don't work



KidStuff offers





For parent:

* A search environment for locations, events, activities

*Curation of the best entertainment options near them

* A tool to instantly book a spot for their kids



For provider:

* Visibility

* An integrated booking system

* Target market ads only

52,000
CHILDREN
ARE BORN IN
FINLAND EVERY
YEAR

14,000 CHILDREN ARE BORN IN ESTONIA EVERY YEAR



SMARTPHONE IS

BY FAR

THE MOST USED

DEVICE



EVERY THIRD FAMILY
STRUGGLES WITH
FINDING IDEAS ON HOW TO
SPEND GREAT TIME
TOGETHER



HOW WE PLAN TO GROW

Phase 1:

- Launch a website that provides main information and has the option to download the first edition of the app
- First edition of the app allows parent to search locations, events and activities
- Be visible for providers

Phase 2:

- Have providers from various countries
- Starting with development of App's second edition

Phase 3:

- Launch the second edition of the app with options to book an activity and pay through the app
- Different paid packages for providers



LATE

2022

Phase 1
Approx. 10 000€
seed capital

LATE

2023

Phase 2
Approx. 50 000€

investment

LATE

2024

Phase 3

Approx. 50 000€

investment

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